



CREATING A MILLION \$\$\$ UNIT IN 2023!

PETIE HUFFMAN

Senior Sales Director and Trip Director

January 2023 Newsletter - December 2022 Results

December Golden Rules Achievers!



Lourdes
Lopez-Velazco*



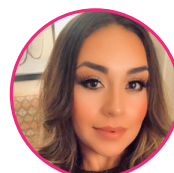
Shelly
King Smith



Gloria
Ventura



Debra
Moore*



Mariana
Becerril Lopez



Lisa
Smith



Imelda
Varilla-de-la Cruz



Evelyn
Couture



Carol
Irons*



Nancy
Jensen*



Wanda
Edwards



Fran
Nelson*



Kay
Willard*



Patti
Cash*



Ann
Sutlive*



Cindy
Powell



Shirley
Mestas



Sallie
Kroeger



Petie
Huffman*

***On-Target Year-long Consistency Challenge!**

Golden JANUARY

Receive this soft, sparkly golden adjustable bracelet with your \$600+ wholesale order in January!

love

love

LEAD WITH LOVE.

GOLDEN RULES

ON OUR WAY TO THE 60TH

It's your time to shine during our diamond anniversary season with new, exciting selling and team-building initiatives.

- Share the Mary Kay Dream Global Challenge
- Diamond Power Start 60 Faces in 60 Days Challenge
- Most Important Things Game
- Sell to Play Mary Kay App Challenge
- 8 Out of the Gate



MARY KAY

Queen of
Retail Sales



Lourdes Lopez
\$3,000

- 2) Sallie Kroeger
\$1,051
3) Patti Cash
\$475

Queen of
Sharing



LeDeane Thomas
1 New Team Member

- 2) Kay Willard
1 New Team Member

Queen of
Wholesale



Lourdes Lopez
\$1,392

- 2) Shelly King Smith
\$800.80
3) Gloria Ventura
\$800

DO YOU HAVE DREAMS IN 2023?

Dear Huffman Legacy Unit,

Do you have dreams? I'm excited to say I have big dreams and you are a part of my dreams so grab onto to my coat tail and let's go!

I am so excited for each and everyone of you that knows how to dream and if you don't know how to dream, give me a call, let's work this out.

60 faces and 60 days. Oh that might make you throw up! Lol but if you use your weekly plan sheet and you have intentional purpose, each one of your days I promise you, God will not disappoint you, he made you to have dreams and achieve those dreams and to live great promises or events in your life!

I'm so excited about 2023. Let's take each and every person and give them a gift of the heart – a Mary Kay facial

Love and belief,

Pete

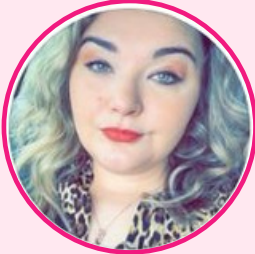


MARY KAY

Welcome!



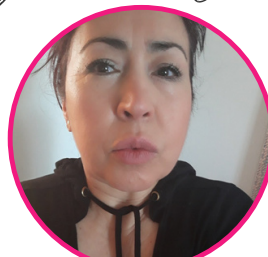
Kimberly Applebee
New Team Member
of LeDeane
Thomas



Lakin Villarreal
New Team Member
of Kay Willard



Angeles Cedeno
Earned 1 Ultimate
Bundle!
Keep earning free
product bundles until
Jan 31st!



Brenda Lopez
Earned 1 Keep
Selling Bundle!
Keep earning free
product bundles until
Jan 31st!



Eufemia Velazco
Earned 1 Ultimate
Bundle!
Keep earning free
product bundles until
Jan 31st!

Earn FREE Product Bonus Bundles in your 1st four months!



December Love Checks

Petie's Director Check

Petie Huffman \$12,484.33

13% Commission Level

Kay Willard \$200.89

9% Commission Level

Lourdes Lopez \$171.42

6% Commission Level

LeDeane Thomas \$70.91

4% Commission Level

Ann Sutlive	\$35.84
Kathy Marton	\$32.28
Diane Brault	\$26.23
Shelly King Smith	\$24.08
Norine Wiebmer	\$18.80
Gloria Ventura	\$18.31
Mariana Becerril Lopez	\$16.56
Sharilyn Hale	\$10.44
Jami Cruikshank	\$9.28
Sallie Kroeger	\$9.28
Fran Nelson	\$9.10
Carol Irons	\$9.08
Debra Moore	\$9.00

Climbing the Career Path



Lourdes Lopez
Team Leader



Kay Willard
Team Leader



Diane Brault
Star Team
Builder



Kathy Marton
Star Team
Builder



LeDeane Thomas
Star Team
Builder



Norine Wiebmer
Star Team
Builder



SENIOR CONSULTANTS

Mariana Becerril Lopez
Jami Cruikshank
Sharilyn Hale
Carol Irons
Shelly King Smith

Sallie Kroeger
Debra Mooore
Fran Nelson
Therese Polito

Cheryl Satterfield
Ann Sutlive
Gloria Ventura
Marjorie Zuzack



MARY KAY



Star Consultants

2nd Quarter: September 16 - December 15, 2022



Lourdes Lopez
Pearl Star!



Carol Irons
Emerald Star!



Shelly King Smith
Ruby Star!



Evelyn Couture
Ruby Star!



Fran Nelson
Ruby Star!



Nancy Jensen
Ruby Star!



Debra Moore
Ruby Star!



Cindy Powell
Sapphire Star!



Jami Cruikshank
Sapphire Star!



Sallie Kroeger
Sapphire Star!



Patti Cash
Sapphire Star!



Ann Sutlive
Sapphire Star!



Kay Willard
Sapphire Star!



Gloria Ventura
Sapphire Star!



Petie Huffman
Emerald Star!

Most Important Things Game: January - June 2023



Celebrate Mary Kay 60th anniversary year with a fun game designed to help you grow your Mary Kay business AND reward you at the same time! You can run on one of two tracks for a chance to earn either a commemorative scarf AND a red jacket from the 2023 - 2026 Red Jacket Collection!



To earn the scarf you must achieve both of the following:

- ▶ Develop **3 or more** Great Start-qualified new personal team members.
- ▶ Be a Star Consultant in either Quarter 3 or Quarter 4.

To earn the scarf, a free red jacket and onstage recognition you must achieve both of the following:

- ▶ Develop **5 or more** Great Start-qualified new personal team members.
- ▶ Be a Star Consultant in either Quarter 3 or Quarter 4.

Download Your Tracking Sheet on MK InTouch



MARY KAY



Get Organized for the New Year



Count your inventory

Act like you are placing an order online. You don't need to count each eye shadow color, just the total number of eye shadows. The computer will total it for you and you can print it out for your records. You will need to manually add any discounted or past limited edition products.

Clean out your starter kit

Take everything out, clean it up, put it all back in and you will want to hold a class.

Separate your limited and discounted items from your inventory

Use them as hostess gifts, door prizes, in a discount basket, or as a gift with purchase. These items take up valuable space in your stock.

Place an order to fill in any gaps in your inventory

Be sure and check your class supplies and restock them so you will be ready for the New Year. Don't forget samples for virtual facials.

Archive your customer file

Call each customer to make sure they are happy with their products, fill any needs they have, check for email and address changes.

Go over your calendar for January - highlight when you want to hold classes

Decide on a hostess contest for each month of the year so you will have a reason to book. Example - High hostess gets their order free, 1 item at half price, Product of the Month, etc.

Tips to Help You Complete 60 Faces in 60 Days

Let everyone know your goal of 60 faces in 60 days.

Ask them if you could borrow their face to help you reach your goal.

After you schedule a facial, let them know that it is just as easy to do 3 faces as it is to do one and ask them if they can share their facial with a few friends to help you reach your goal. Offer them a gift.

Choose times when you will be holding on-line or virtual facials. Schedule several faces for the same time slot.

Post in your private Mary Kay FB group, "Help me reach my goal of beautifying 60 faces in 60 days and receive a gift from me! Your face will thank you, and I will too!"

Post your progress in your FB group to get you and your customers excited. *"I have done 12 faces and have 48 to go!"* They will help you!



MARY KAY

Petie's Favorite Things!

JANUARY 13 - 18, 2023

Watch Petie's daily training video in the Huffman Legacy Unit Facebook group and complete her daily challenge for a chance to win a prize!

- Sometimes the challenge will be a "First One Who..." and the 1st Consultant to complete the challenge and texts or emails Petie will receive a prize
- Sometimes the challenge will be "Everyone Who..." and everyone who completes the challenge and texts or emails Petie will receive a prize.
- Sometimes Petie will have a drawing from everyone who completes the challenge and texts or emails her.
- PLUS...BIGGER PRIZES TO THOSE WHO COMPLETE THE MOST CHALLENGES!!!

You could win Jewelry, Book, Handbag, a Gift from Nashville, or something for your business!



MARY KAY



I'm Stepping Out in Faith!

March 24 - 26, 2023

Spring Retreat with
NSD Lynne Holliday
in North Carolina!



Recognition for:
New Seniors
New Reds
On Target National Courts
On Target Princess Courts
and more!!!

Location and more
details to come!

Save the Date!

We will be watching Mary Kay's Spring into the 60th virtual event during our spring retreat!

JOIN THE *Red* JACKET REVOLUTION



All Star Team Builders (3 or more active team members) and above are invited to an exclusive gathering of Leaders!

Special Recognition

Step Up to a New Level from Dec. 1 – Jan. 15
Recognizing NEW First Time:

- Star Team Builders
- Team Leaders
- Elite Team Leaders
- Car Achievers
- DIQ
- New Director

Special Guest Speaker

Jay
BENSON



Senior Advisor
Emerald Sales Force
Development, Mary Kay, Inc.

Virtual Red Jacket Event
Wednesday • January 25th
6pm PT | 7pm MT | 8pm CT | 9pm ET

Zoom Access Information will be
provided by your Director prior to the event.

penandpinkdesigns | jibgraphics@gmail.com



1) Wake UP

Decide to have a good day. "This is the day the LORD has made; We will rejoice and be glad in it." Psalms 118:24

2) Dress UP

The best way to dress up is to put on a smile. A smile is an inexpensive way to improve your looks. "...For the LORD does not see as man sees; for man looks at the outward appearance, but the LORD looks at the heart." 1 Samuel 16:7

3) Shut UP

Say nice things and learn to listen. God gave us two ears and one mouth so He must have meant for us to do twice as much listening as talking. "He who guards his mouth preserves his life, But he who opens wide his lips shall have destruction." Proverbs 13:3

"He who goes about as a talebearer reveals secrets; Therefore do not associate with one who flatters with his lips." Proverbs 20:19

"Listen to counsel and receive instruction, That you may be wise in your latter days." Proverbs 19:20

4) Stand UP

...for what you believe in. Stand for something or you will fall for anything. "And let us not grow weary while doing good, for in due season we shall reap if we do not lose heart. Therefore, as we have opportunity, let us do good to all, especially to those who are of the household of faith." Galatians 6:9-10

5) Look UP

...to the LORD. "I can do all things through Christ who strengthens me." Philippians 4:13

6) Reach UP

...for something higher. Always try to better yourself.

7) Lift UP

...your prayers. "Be anxious for nothing, but in everything by prayer and supplication, with thanksgiving, let your requests be made known to God;" Philippians 4:6



MARY KAY

Wholesale Production

Thank you for placing an active wholesale order



Lourdes Lopez-Velazco	\$1,392.00	Allison Merchant	\$291.60
Shelly King Smith	\$800.80	MaryJane Flynn	\$266.50
Gloria Ventura	\$800.00	Susan Hemphill	\$261.00
Debra Moore	\$782.00	Bonnie Jones	\$261.00
Mariana Becerril Lopez	\$703.70	Erika Delgado	\$260.00
Lisa Smith	\$684.00	Natasha Medina	\$258.00
Imelda Varilla-de-la Cruz	\$665.00	Catherine Ames	\$256.00
Evelyn Couture	\$657.00	Joan Baumgartner	\$253.60
Carol Irons	\$656.00	Marilee Morley	\$251.20
Nancy Jensen	\$644.80	Glenda Cranwell	\$250.50
Wanda Edwards	\$640.00	Sharilyn Hale	\$250.25
Fran Nelson	\$634.10	Consetta Goods	\$243.00
Kay Willard	\$628.60	Lauren Hahn	\$237.60
Patricia Cash	\$618.50	Carolyn Agee	\$235.00
Ann Sutlive	\$609.60	Gina Strelecki	\$235.00
Cynthia Powell	\$608.50	Kim Stephens	\$234.00
Shirley Mestas	\$604.00	Brenda Sloan	\$233.60
Sallie Kroeger	\$602.00	Barbara Browning	\$232.00
Francisca Ramirez Espejel	\$585.00	Kelly Consolo	\$232.00
LeDeane Thomas	\$561.80	Carolyn Mitera	\$232.00
Kimberly Woodall	\$544.00	Rachel Stenbuck	\$232.00
Chai Young	\$538.00	Callista Rakhmatov	\$231.20
Therese Polito	\$515.50	Trish Alderson	\$231.00
Jami Cruikshank	\$427.70	Donna Turner	\$230.50
Mary Ann Uhen	\$418.70	Pamela Manuszak	\$230.00
Deanna Fairclough	\$418.00	Lisa Simmons	\$230.00
Monica Wright	\$416.00	Cathy Scroggs	\$229.60
Madahi Gutierrez	\$414.00	Cheryl Satterfield	\$229.00
Carolyn Lloyd	\$389.20	Lisa Banach	\$227.60
Lisa Mossman	\$371.00	Bonita Blakney	\$227.60
Linda Fromader	\$361.00	Cheryl Flynn	\$227.00
Cynthia De Hoyos	\$356.00	Shannon Whitson	\$227.00
Tina McWilliams	\$349.00	Marjorie Zuzack	\$226.80
Kimberly Applebee	\$322.00	Theresa Kinlaw	\$226.40
Mary Parker	\$322.00	Brittany Johnson	\$226.00
Amy Young	\$303.20	Candis Schey	\$226.00
Jill Hilgefort	\$303.00	Eyvonne Capitol	\$225.00
Donna Tenaglia	\$294.40		

\$1,000 +

Babe



Lourdes Lopez



MARY KAY

Seminar Scoreboard

July 1, 2022 - June 30, 2023

Consultant Court of Personal Sales

YTD Top 30

1	Carol Irons	\$17,624.00
2	Lourdes Lopez-Velazco	\$17,192.00
3	Debra Moore	\$10,973.00
4	Cynthia Powell	\$10,762.00
5	Fran Nelson	\$10,601.00
6	Evelyn Couture	\$10,209.00
7	Shelly King Smith	\$9,888.00
8	Nancy Jensen	\$9,294.00
9	Jami Cruikshank	\$9,179.50
10	Ann Sutlive	\$9,066.50
11	Kay Willard	\$8,995.00
12	Patricia Cash	\$8,579.00
13	LeDeane Thomas	\$7,352.00
14	Gloria Ventura	\$6,608.00
15	Kathy Marton	\$6,516.00
16	Cheryl Satterfield	\$5,159.00
17	Marjorie Zuzack	\$4,955.00
18	Sallie Kroeger	\$4,774.00
19	Mariana Becerril Lopez	\$4,746.00
20	Therese Polito	\$4,518.00

Consultant Court of Sharing

YTD Top 5

1	Lourdes Lopez-Velazco	6
2		
3		
4		
5		

Princess Court of Personal Sales

Must have at least \$20,000 in personal estimated retail production from July 1, 2022 through June 30, 2023

Huffman Court of Personal Sales

Must have at least \$10,000 in personal estimated retail production from July 1, 2022 through June 30, 2023

Achievers Court of Personal Sales

Must have at least \$5,000 in personal estimated retail production from July 1, 2022 through June 30, 2023

Seminar Year Goals

2022 - 2023

Updated Seminar 2023 Reward!



All who achieve Princess Court of Sales and above and/or Princess Court of Sharing and above will be invited to attend the Seminar 2023 Mary Kay National Area reception and will receive a dazzling pair of Theia earrings when they attend Seminar 2023 in person.

- Million \$ Unit
- 4 New Directors
- 2 National Court of Sales
- 2 National Court of Sharing
- 15 Red Jackets
- 300 Unit Members



Queens Court .10 CT Diamond
princess Court .05 CT Diamond

EACH YEAR YOU ACHIEVE I WILL ADD A NEW DIAMOND



MARY KAY

prize voucher

name: _____

month: _____

_____ I place a min. of \$300 w/s order by the 15th of the month

I sold # _____ items

\$ _____ Total Wholesale Orders

Interviews Held _____

I had _____ \$100 Days in January and posted them in the
Huffman Legacy Unit FB group!

You must fill out voucher and turn into Petie by Feb. 3rd to receive prizes

Do-Nut miss this Pre-Gold!

Order \$300ws by the 15th and receive an assortment of Valentine wrappers and stickers for your Valentine Sales plus your awesome graphic pack!!!

MASCARA wraps!

GLAZED DONUT Eye Gel STICKER

You want to "wrap" this one up for tools to start your Valentine sales!

Congratulations to everyone who turned in their December prize voucher!

Lourdes Lopez - 100 items
16 - \$100 Days
\$300 by 15th

Sallie Kroeger - 55 Items
6 - \$100 Days
\$300 by 15th

Kay Willard - 41 Items
\$300 by 15th

Evelyn Couture - 23 Items

Fran Nelson
\$300 by 15th



MARY KAY

Use with your customers!

JANUARY SPECIAL DEALS. JANUARY SPECIAL DEALS. JANUARY SPECIAL DEALS.

50% off

One Item of Your Choice for Every \$50 Purchase
(\$200 purchase = 4 1/2 price specials)

Deep Wrinkle Filler
Targeted formula immediately fills in deep wrinkles and helps improve their appearance over time.
~~\$50~~ \$25

Liquid Eyeshadow
Choice of 1: One-and-done eye looks! Creamy yet lightweight & pigment-packed color in a single swipe.
Purple Nova
Meteor Shower
Pink Starlight
Light Beam
~~\$16~~ \$8

Intense Moisturizing Cream
Luxurious cream for dry skin leaves skin looking immediately more radiant and feeling unbelievably soft and smooth.
~~\$34~~ \$17

Oil-Free Hydrating Gel
Non-greasy gel absorbs quickly, leaving skin feeling cool & refreshed while hydrating it for up to 10 hours.
~~\$34~~ \$17

Perfecting Concealer
Conceals blemishes and imperfections.
Light Ivory
Light Beige
Light Bronze
Deep Ivory
Deep Beige
Deep Bronze
~~\$16~~ \$8

Targeted Action Toning Lotion
Hydrates skin, helps firm, define and tone the body.
~~\$34~~ \$17

TimeWise Age Minimize 3D Eye Cream
Skin looks firmer as this quick-absorbing cream brightens the eye area & keeps it moisturized for 12 hours.
~~\$38~~ \$19

unfilled Palette
Organize all your favorite MK eyeshadows, blushes & more all in 1 place that is magnetic & refillable.
Choice of 1:
Pro
~~\$25~~ \$12.50
Perfect
~~\$18~~ \$9
Petite
~~\$10~~ \$5

Tone Correcting Serum
Dramatically evens the appearance of skin tone & is clinically shown to significantly improve skin brightness.
~~\$48~~ \$24

Botanical Effects Cleansing Gel
Dragonfruit and aloe are the stars in this effective cleanser.
~~\$20~~ \$10

MARY KAY



MARY KAY

Happy Birthday

Candis Schey	1 January
Karen Schouten	2 January
Joan Baumgartner	5 January
Leslie Burkes	7 January
Brenda Sloan	8 January
Yurina Gonzales	9 January
Megan Whitted	14 January
Barbara Miller	17 January
Tricia Becker	18 January
Margo Park	18 January
Cindy Withers	18 January
Cynthia De Hoyos	19 January
Kathryn Ruswick	20 January
Marjorie Zuzack	20 January
Donna Grossmann	22 January
Kathy Steuck	24 January
Trish Alderson	25 January
Allison Merchant	25 January
Jamie Monterroso	27 January
Carla Lauber	28 January
Nancy Jensen	30 January
Regina Kessler Teresi	30 January
Michaelene Mroz	30 January
Lynn Stone	31 January

Happy Anniversary

LeDeane Thomas	34 yrs
Sharilyn Hale	32 yrs
Kathy Marton	31 yrs
Kimberly Woodall	31 yrs
Lynette Perry	30 yrs
Shirley Mestas	24 yrs
Connie Bjorklund	17 yrs
Lisa Mossman	16 yrs
Lorraine Andrews	13 yrs
Melissa Bates	7 yrs
Yurina Gonzales	4 yrs
Kelly Consolo	4 yrs
Chai Young	3 yrs
Maritza Lopez	2 yrs
Maria Hernandez	2 yrs
Elizabeth Fawson	1 yr
Julie Foechterle	1 yr
Penny White	1 yr

January 1st - June 30, 2023

SHARE THE MARY KAY DREAM

60 YEARS

Add 1+ New Personal Team Members During The Challenge Time Frame To Help Reach This Company Goal!

- Special video message from Nathan Moore
- Bling Button at Seminar 2023

The **TOP 60** sales force members in each global region with the highest number of new personal team members will be recognized on a special LED billboard placed in front of the Mary Kay world headquarters in Addison, Texas during Seminar 2023!

600,000 New Team Members

global sales challenge

LIMITED TIME leadership opportunity!



- **GOOD STANDING WITH THE COMPANY**
- **MUST BE ACTIVE**
- **8+ ACTIVE PERSONAL TEAM MEMBERS**

- **MUST BE ACTIVE**
- **MUST FINISH WITH 24 ACTIVE TEAM MEMBERS**
- **MAY QUALIFY IN ONE, TWO, THREE, OR FOUR MONTHS**
- **\$13,500 CUMULATIVE TEAM WHOLESALE**
- **\$4,000 MINIMUM TEAM WHOLESALE EACH MONTH**
- **DIQS MAY CONTRIBUTE UP TO \$3,000 IN PERSONAL WHOLESALE**

*be sure to check In Touch for a complete detailed list of requirements and FAQ's



Team-Up TUESDAYS

Tune in each first Tuesday of the month for team-building tips from the top!

View via Mary Kay InTouch or the My Mary Kay Facebook group!



MARY KAY

Weekly Accomplishment Sheets

Thank you for submitting your WAS online in December!

Debbie Brazzle

12/11-12/17 \$204.00

Patti Cash

11/6-11/12 \$475.00

Evelyn Couture

12/11-12/17 \$100.00

12/18-12/24 \$114.00

12/25-12/31 \$168.00

Sarahgale Holbrook

12/4-12/10 \$200.00

12/11-12/17 \$198.00

12/25-12/31 \$231.00

Nancy Jensen

12/4-12/10 \$276.00

12/11-12/17 \$74.00

12/25-12/31 \$108.00

Pamela Joseph

12/4-12/10 \$569.00

12/25-12/31 \$330.00

Sallie Kroeger

12/4-12/10 \$180.00

12/11-12/17 \$141.00

12/18-12/24 \$682.00

12/25-12/31 \$48.00

Daketra Lane

12/4-12/10 \$276.00

12/18-12/24 \$233.00

Tammy Mann

12/11-12/17 \$115.00

12/18-12/24 \$40.00

Carolyn Mims

12/4-12/10 \$109.00

Fran Nelson

12/11-12/17 \$56.00

12/25-12/31 \$76.00

Heather Seemuth

12/4-12/10 \$934.00

12/11-12/17 \$580.00

12/18-12/24 \$693.00

12/25-12/31 \$850.00

Julia Thiede

12/11-12/17 \$32.00

12/18-12/24 \$248.00

Gloria Ventura

12/25-12/31 \$216.00

Kay Willard

12/4-12/10 \$102.00

12/11-12/17 \$214.00

Marjorie Zuzack

12/11-12/17 \$46.00

12/18-12/24 \$100.00

Congratulations!



What you can do - or dream you can - begin it. Courage has genius, power and magic in it. Only engage your goals and then the mind begins to grow. Begin it and the work will be completed.

~ Mary Kay Ash



MARY KAY

Be Someone's Inspiration in January!

Name: _____

January 1 – 31, 2023

Sell 25 Items & order \$250 wholesale	Sell 50 items & order \$400 wholesale	Sell 75 items & order \$600 wholesale	Sell 100 items & order \$800 wholesale
			
Spring Look Books & Samples	1 Product from Spring Line	1 Product from Spring Line & Look Books	2 Products from Spring Line & Look Books
1	26	51	76
2	27	52	77
3	28	53	78
4	29	54	79
5	30	55	80
6	31	56	81
7	32	57	82
8	33	58	83
9	34	59	84
10	35	60	85
11	36	61	86
12	37	62	87
13	38	63	88
14	39	64	89
15	40	65	90
16	41	66	91
17	42	67	92
18	43	68	93
19	44	69	94
20	45	70	95
21	46	71	96
22	47	72	97
23	48	73	98
24	49	74	99
25	50	75	100

Turn into your director by February 2nd



MARY KAY

January 2023

Zoom Info

zoom.us/j/8633267603

Meeting ID

863 326 7603 Password: Happy

Sunday	Monday	Tuesday	Wednesday	Thursday	Friday	Saturday
1	2	3 Goal Setting / 2022 Awards / New Programs / Celebrations! Zoom & Huffman Legacy FB Live! 10am EST	4	5 Acne Prone OR Oily Skin 8pm EST Zoom & FB Live	6 Petie in Kentucky Jamboree	7 Petie in Kentucky Jamboree
8 Leadership Class 6:45pm EST Zoom New year – New You Makeovers 8pm EST Zoom & FB Live PPPP	9 Golden Moments w/MK! Live on Huffman Legacy FB @ 9am EST	10 Boss Babe Program Stars New Year – New You! Zoom & Huffman Legacy FB Live! 10am EST	11	12 Winter Skin 8pm EST Zoom & FB Live	13	14 Petie at Leadership!
15 Petie at Leadership!	16 Golden Moments w/MK! Live on Huffman Legacy FB @ 9am EST Martin Luther King Jr Day Petie at Leadership!	17 Petie at Leadership! Small Group Zooms Zoom & Huffman Legacy FB Live! 10am EST Last day to enroll customers in PCP to receive the Spring issue of The Look!	18	19 Aging Skin – wrinkles & lines 8pm EST Zoom & FB Live	20	21
22 Leadership Class 6:45pm EST Zoom New year – New You Makeovers 8pm EST Zoom & FB Live PPPP	23 Golden Moments w/MK! Live on Huffman Legacy FB @ 9am EST	24 Boss Babe #2 Zoom & Huffman Legacy FB Live! 10am EST	25 Red Revolution! All current Reds and New Reds are invited to a new program with 200 Directors and Staff w/MK!	26 Sensitive Skin 8pm EST Zoom & FB Live	27	28 Skin Cycling Session 11am EST Zoom & FB Live
29 Leadership Class 6:45pm EST Zoom New year – New You Makeovers 8pm EST Zoom & FB Live PPPP	30 Golden Moments w/MK! Live on Huffman Legacy FB @ 9am EST	31 Boss Babe #3 Zoom & Huffman Legacy FB Live! 10am EST	“PPPP” – Petie’s Pretty Pink Page Our private FB page for you and your customers! Invite your customers to join the FB page filled with Tips for Skin Care, Glamour and more! Huffman Legacy FB page Private FB page for our Unit only – no customers			

MARY KAY



Petie Huffman

Mary Kay Sr. Sales Director
6501 Cross Meadow Ct
Fuquay-Varina, NC 27526
Cell: 843-441-4080
petiehuff@outlook.com



To a Woman of Excellence:

January 2023 Goals

- \$35,000 wholesale
- 10 New Team Members
- 2 New Red Jackets
- 4 New Seniors
- 20 Golden achievers



Virtual Event on March 24

This virtual event for all Mary Kay independent sales force members is absolutely **FREE** and will include great educational content and motivational moments.

You'll hear from top independent sales force leaders, along with important business updates from Mary Kay Team U.S. Leaders.

All Independent Beauty Consultants on target for Seminar Awards 2023 at the end of March 2023 will earn an invite to an exclusive virtual class in April, led by a top Independent Sales Director that will help them finish the Seminar year strong.



MARY KAY