

Scripts for Calling Santas from Christmas Wish Lists and Profile Cards

If you leave a message:

Hi _____, this is _____ and you don't know me but I am _____'s consultant with Mary Kay. I didn't know if you knew, but _____ has a wish list with me for Christmas this year. I don't know if you have started your Christmas shopping for her yet, but I just wanted to touch base with you since Christmas is getting close!! If you would like some help with your Christmas shopping, just let me know! I even gift wrap and deliver for FREE! You can reach me at ____-_____. I look forward to helping you with your gift giving this year!

If your client answers:

Hi _____, this is _____ with Mary Kay. I'm not calling for you, I'm actually calling for _____ and it's a surprise for you so no questions asked!!! Is he/she available?!

If you talk to the Santa in person:

Hi _____, this is _____ and you don't know me but I am _____'s consultant with Mary Kay! So..... I didn't know if you had started or even finished your Christmas shopping for her yet, but I just wanted to touch base with you because _____ has a wish list with me for Christmas!! I gift wrap and deliver for FREE!! Would you like some help with some Christmas ideas for her this year?