

Pampering Pumpkin

No Tricks...Just Treats

by Melinda Mercedes Balling

Colorful plastic pumpkins are available from Walmart (pink, blue, purple, green) @ \$1.00. Add colorful ribbon to the handle, a few chocolates, Mary Kay Product, and this adorable Halloween gift is ready to go! Don't forget to include your business card with an invitation for a complimentary facial.

Call customers, family members, husbands, significant other, people you do business with (your attorney, accountant, dentist, etc.).

Suggested Script:

Hi, it's _____, with Mary Kay and I have a fun idea I would love to share with you. Could you give me a minute? Great! _____, With Halloween just a few days away, I wanted to tell you about our **Pampering Pumpkin** gift idea. We have the most adorable pumpkins in various colors that we are filling with Mary Kay products. We are customizing these fun containers with anything and everything from body care, skin care, color cosmetics, cosmetic brush sets and more. Something for everyone...teens, mothers, daughters, aunts, grandmothers, dad, husbands, significant others, anyone you want to surprise with a treat. Prices begin as low as \$20 and can go up from there depending on your budget. Our colorful pumpkins are "dolloed up" with ribbon and will definitely bring a smile to the little kid in everyone. Tell me, _____, who can you think of that would love to receive a **Pampering Pumpkin** gift from you! I'd love to customize at least one for you!

Packaging:

You can purchase coarse black netting, usually about \$.89 per yard (which depending on gift contents, will typically work for at least 3 pumpkins). Put the Product in the netting and place in Pumpkin with netting coming out of the top of the pumpkin. You can also use cellophane and close off with a bow around the cellophane.

Product Suggestions:

Every "set" we have fits in this particular pumpkin...Miracle Set, Time Wise Repair, Clear Proof, Botanicals, Satin Hands, or a combination of products. Depending on your client's budget, you can create great "sets"...for example, Satin Hands & Satin Lips or Hand Cream, Mint Bliss, Mary Kay 2-in-one Body Wash & Shave, Mary Kay Hydrating Lotion. All these products make a great "Pampering Pumpkin"! Don't forget our amazing Brush Set. Note: You can find smaller pumpkins at Hobby Lobby and Michaels (little buckets), for items such as Mary Kay @ Play color products. **Having Fun, Making Money! ☺**