



Head to Toe Pampering Parties



You Will Need:

- ✓ 1 Bath Towel for each guest (you can ask guests to bring their own)
- ✓ 2-3 Square Towels for each guest--(the best are in the Automotive Section, called Car Rags. They are square and 8 or more to a pack, white are best if possible). Wet each towel, and wring out well, roll into a tube, and microwave 2 minutes or until hot. Keep warm in an insulated bag or small cooler.
- ✓ Standard Starter Kit and Roll Up, including demos of:
 - Extra Emollient Night Cream
 - Mint Bliss Foot and Leg Lotion
- ✓ Empty grocery bags to take home your wet towels.
- ✓ Mini Hand crèmes, wrapped as usual (one for each guest).

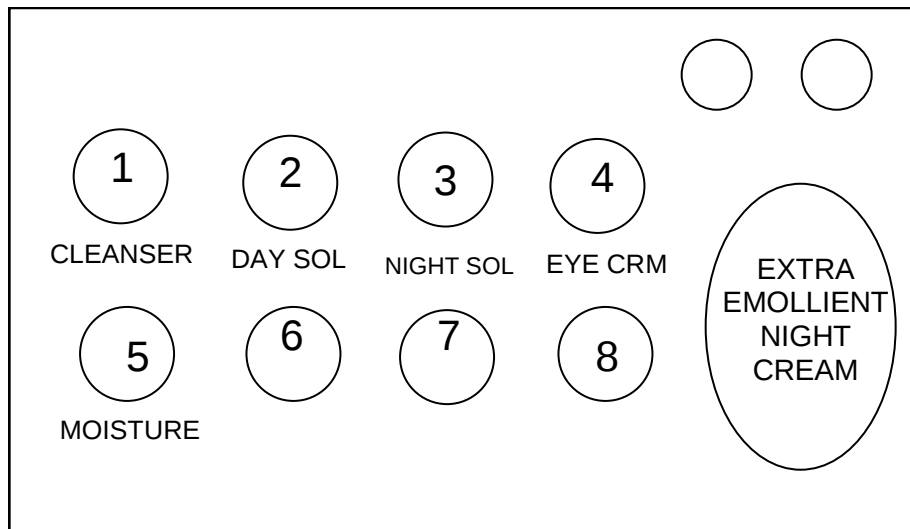


Appointment Procedure:

The Head to Toe Pampering Session Guide will walk you through this process as well. Be sure to begin with satin hands and lips (you can have the hostess help with this)!

- 1) Open the appointment with the Guide as usual.
- 2) After the Opening, have each guest open their bath towel on the floor and put their feet on it.
- 3) Have the guests massage the Extra Emollient Night Cream into their feet (use a VERY small amount!).
- 4) Pass each guest 2 heated hand towels and have the guests place a hot hand towel under each foot and wrap it. Then have them pull their bath towel snugly around both feet to keep their feet nice and toasty.
- 5) Pass each guest a heated hand towel for their hands to be pampered as well as to remove the excess product.
- 6) Have the guests apply the Miracle set as directed.
- 7) After romancing the Miracle Set, have them remove the wet hand towels. Magically, the product is absorbed into their skin!
- 8) Pass the Lotion around to smooth into their legs and feet. Then continue with the Pampering Session Guide into the Close and Individual Consultations.

Tray set up:



Tropical Punch (have the hostess serve this during Individual Consultations):

Stir in empty gallon Ice Cream pail:

6 Cups of Hot Water

1 Large Can of Frozen Lemonade

1 Large Can of Frozen Orange Juice

46 ounces Canned Pineapple Juice

Put in the freezer for a day or two. Remove 4 hours before serving and add ginger ale to taste.



Booking Script



Hi _____, this is _____, with Mary Kay, do you have a quick minute? Great! I am doing these Head to Toe Pampering Sessions and I immediately thought of you. Have you ever had a Head to Toe Pampering Session? Doesn't that sound like fun? Here's how it works. You have over 3 to 6 of your girlfriends who have been busy running the world to stop by for a quick hour of pampering. We'll totally pamper your hands, feet and faces with the latest, greatest spa products and they can even wear pajamas or sweats! Plus, I'll bring a fun tropical punch for you to enjoy and you'll also get a great free product deal from me! How does that sound to you?