



Petie Huffman, Sr. Sales Director and Trip Director

Petie's Peacocks *Oh, the Places We will Go!*



November 2017 Newsletter — October Results

Be Especially Passionate About Our Business in November!

Are you in love with your Mary Kay career for what it has done for you?
Would you be joy filled if you had team members who also loved what a Mary Kay Career can mean to them?

Are you wanting to share with your 1st team member?

Are you wanting to move into your Red Jacket, Car or Directorship?

Let's tell them all about it in November thru our Listen for a NEW Lipstick Program!



When our Unit Has 30 WOMEN LISTEN, I will hold 2 drawings for \$100!

← \$100 for a Guest and \$100 for a Consultant!

Oh, the Places You'll Go When you are **All In for the Million!**



November 1-30: Sell It!

Each month, you can earn an exclusive designer charm bracelet featuring a special power word when you sell enough product to support a cumulative \$600+ wholesale Section 1 order each month.

Sell It!

Nothing happens until somebody sells something.
When you do, the November **Sell** bracelet from the New Faces Take You Places Challenge could be yours.



NEW FACES *take you* **PLACES**

Going Places in RED!

Team Leaders:

Julie Camele

Jody Clark
Jill Hilgefort
Kimberly Hutson
Shelly King Smith
Amy Michael
*Christie LaCharite
#Kirsten Bain



Kathy Marton

Suzanne Holleman
Beth McGrath
Therese Polito
Hedy Van Tassel
*Audrey Hollett
*Allison Merchant
*Amy Ponton
*Katharine Saunders
#Erin Boyd
#Elizabeth Marzella
#Dawn Sliwa
#Lynda Teague



Norine Wiebmer

Carolyn Agee
Linda Loria
Patty Sabo
Gina Strelecki
Carla Tatone
Janna Tharp
*Traci Harrington
*Dixie Jirak
*Nancy Salerno
#Catherine Ames
#BarbaraJo Kevan
#Stacy Peterson



Star Team Builder:

Diane Brault

MaryJane Flynn
Carolyn Lloyd
Pam Rosenthal
Ashima Saksena
*Jane Griffin
*Elena Mejia
*Carole Sears
#Darla Welch
#Sarah Zigal



Anita Stanko

Diane Brault
Carol Irons
Sally Simkins
*Kathy Ruswick



LeDeane Thomas

Kimberly Applebee
Brenda Hale
Sharilyn Hale
Kelley McGowan
Ann Sutlive
*Judith Easley-Marshall
#Diana Chamberlain
#Debbie Ellis
#K. Erickson Reyes



NEW FACES *take you* PLACES

Team-Building Challenge

July 1 – Dec 31, 2017

When you step out and introduce new faces to our incredible Mary Kay skin care, the places it can take you and your Mary Kay business are limitless! New faces at skin care parties not only can lead to new customers but also to new hostesses, who can lead to more new customers, who can lead to new team members! When you introduce women to the incredible Mary Kay opportunity, a new level of success can be set in motion, and you might find you're going places!

November Prize

The consultant with the highest number of new personal team members in our unit (minimum of two), will receive these trendy coasters.

Sell and go places!



NEW
FACES
take you
PLACES

♥ New Consultant

* Inactive – Place a \$225 Wholesale order to regain 50% discount!

Terminated – Place a \$225 Wholesale order to regain active status with the company and regain 50% discount!

Senior Consultants Moving on up to Red!

Tricia Becker*
April Parker

Lynda Carter
*Jessica Clowney

Debra Cook*
*Donna Tenaglia

Sharilyn Hale
Cathy Calvert
*Bonnie Jones
*Kendra Smith
#Karen Townsend

Michelle Huntley
Colleen Stratman

Kimberly Hutson
Kim Parsons

Carol Irons
Cheryl Flynn

Shelly King Smith
Sallie Kroeger
*Whitney Bonapfel

Sallie Kroeger
Celesta Dickerson

Natasha Medina
*Rachel Stenbuck

Debra Moore
Ivy Morris
*Renee Miller
*Lillian Wilson

Therese Polito
Mary Carr
*Cathy Raspet

Dawn Sliwa*
Jami Cruikshank

Mallory Smith
Julie Camele

Ann Sutlive
Marilee Morley
*Wendy DeYoung

Gloria Ventura
Trish Alderson
Andrea Long
*Katharine Neville

♥ **New Consultant**

* **Inactive** – Place a \$225 Wholesale order to regain 50% discount!

Terminated – Place a \$225 Wholesale order to regain active status with the company and regain 50% discount!

Sharing the opportunity can take you anywhere you want to go!

Be in the Queen's Court of Sharing with 24 new qualified personal team members this year! Oh, the places you'll go!



Find Unit Promotions, Recognition and selling ideas on our unit website!

www.HuffmanLegacyUnit.com

Love Checks

Petie's Director Check – \$6,074.11

13% Commission Level
Petie Huffman \$903.59

9% Commission Level
LeDeane Thomas \$97.56
Julie Camele \$47.84
Norine Wiebmer \$37.22

4% Commission Level
Anita Stanko \$48.93
Diane Brault \$26.56
Gloria Ventura \$20.56
Shelly King Smith \$13.86
Sharilyn Hale \$10.05



2018 Seminar Awards
July 1, 2017 – June 30, 2018



Queen's Courts of Personal Sales
\$40,000 Personal Est Retail Production

Queen's Courts of Sharing
24 Qualified New Personal Team Members



YOU DESERVE SOMETHING BEAUTIFUL
this holiday season!

Start a Mary Kay business now & set yourself up for an incredible 2018!

MONEY!!
Earn 50% on everything you sell!
No quotas. No territories.
It's consumable, so there are reorders too!

ADVANCEMENT!
The sky is the limit with Mary Kay!
Promote yourself at your own pace.
We help each other to the top!

RECOGNITION!
Be rewarded for everything you do.
Prizes, Diamonds, Vacations & more!

YOU'RE THE BOSS!
Set your Own Schedule!
Give yourself raises as you decide!

KEY PRIORITIES!
Be supported by a company that encourages you to keep your priorities in order. God 1st, Family 2nd, Career 3rd.

AUTOMOBILES!
You can earn the use of a brand new Career Car or choose a Cash Compensation.

YOU! THIS BUSINESS IS ALL ABOUT YOU!
You deserve to look and feel great!
Enjoy personal growth, confidence, tax benefits.



Letter from the Desk of Petie

Dear Fabulous Women of Excellence!!!

November is always a month of gratitude and for YOU- I am most GRATEFUL. But I also want it to be a month of ABUNDANCE!!!! Abundant Thinking... Abundant Booking...Abundant Team Building and Abundant Sales!!!

I am challenging you to be "so intentional about your bookings and put a Target Number to your month!!! Then every class, every facial- every interview....you think about :

Did I listen to them?

Did I do an opening and a closing?

Did I listen to them for future bookings, potential team member?

Did I ask them " What would you be comfortable starting with today?"

Did I ask " Is there any reason why we can help you get started with your Mary Kay today!!

How can I help You!!??? Learn to listen first...find out what they want...what is their "Why" What is going on with their face.....then act and act with them in mind...not you!!!

I would love to see 5 of you go into qualifications for Directorship.....nothing would make me happier for you or prouder of you!!!!

I love my Mary Kay more and more and more each day. I love being happy and positive and motivated!!!! Let me help with that same goal in mind!!

From a very abundantly grateful heart!

Petie



October Queens

Queen of Retail Sales



Debbie Brazzle

Queen of Sharing



Petie Huffman

Queen of Wholesale



Megan Beasley

Consultant	Sales
1 Debbie Brazzle	\$688.00
2 Cheryl Flynn	\$673.70
3 Gloria Ventura	\$584.00

Consultant	New Team Members
1 Petie Huffman	3

Consultant	Wholesale
1 Megan Beasley	\$1,873.00
2 Brittany Ryan	\$1,800.00
3 Ann Sutlive	\$810.00

October Bracelet Achievers!



Meg Beasley



Brittany Ryan



Ann Sutlive



Evelyn Couture



Debbie Brazzle



Gloria Ventura



Deb Moore



Carol Irons

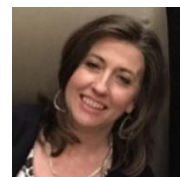


Diane Brault



Petie Huffman

**Congratulations to our
October "FaBOOlous"
Contest Winners!**



Alex Barker
17



Rosie Davitt
12

**Remember to turn in
your contest sheet,
simple take a picture and
text it to Petie by the
7th of the following
month!**

On Target 2nd Quarter Stars!

September 16 – December 15, 2017

Consultant Name	Wholesale Total for Quarter	Sapphire	Ruby	Diamond	Emerald	Pearl
Beasley, Megan A.	\$1,873.00	STAR	527	1127	1727	2927
Ryan, Brittany N.	\$1,800.00	0	600	1200	1800	3000
Cruikshank, Jami C.	\$1,045.50	754	1354	1954	2554	3754
Irons, Carol N.	\$1,028.00	772	1372	1972	2572	3772
Brault, Diane J.	\$1,011.75	788	1388	1988	2588	3788
Schey, Candis M.	\$883.50	916	1516	2116	2716	3916
Sutlive, Ann	\$810.00	990	1590	2190	2790	3990
King Smith, Shelly A.	\$727.00	1073	1673	2273	2873	4073
Couture, Evelyn R.	\$716.00	1084	1684	2284	2884	4084
Brazzle, Debbie	\$691.50	1108	1708	2308	2908	4108
Thomas, LeDeane D.	\$680.50	1119	1719	2319	2919	4119
Ventura, Gloria J.	\$650.00	1150	1750	2350	2950	4150
Moore, Debra M.	\$621.50	1178	1778	2378	2978	4178
Marton, Kathy	\$611.00	1189	1789	2389	2989	4189
Stanko, Anita L.	\$609.50	1190	1790	2390	2990	4190
Long, Andrea	\$512.50	1287	1887	2487	3087	4287
Park, Margo A.	\$501.50	1298	1898	2498	3098	4298
Uhen, Mary Ann	\$481.50	1318	1918	2518	3118	4318
Woodall, Kimberly T.	\$451.00	1349	1949	2549	3149	4349
Lloyd, Carolyn S.	\$406.50	1393	1993	2593	3193	4393



Live the All-Star Life.

When you achieve Star Consultant status all four quarters, June 16, 2017 – June 15, 2018, and attend Seminar 2018, **you'll be eligible to receive one of five fashionable pieces** from the fabulous kate spade new York *All-Star* Collection. Each *All-Star* Star Consultant level (Sapphire – Pearl) has its unique prize. And you will receive standing recognition and **celebrate with other All-Stars at the Seminar 2018 prize party.**

Look Who Ordered in October!

Consultant Name	Oct Orders	Consultant Name	Oct Orders
Megan A. Beasley	\$1873.00	MaryJane E. Flynn	\$257.50
Brittany N. Ryan	\$1800.00	Sarah W. Thomas	\$253.50
Ann Sutlive	\$810.00	Julie L. McDaniel	\$253.50
Evelyn R. Couture	\$703.00	Joy W. Morgan	\$252.50
Debbie Brazzle	\$691.50	Cathy Calvert	\$251.25
Gloria J. Ventura	\$650.00	Trish R. Alderson	\$250.00
Debra M. Moore	\$621.50	Robin W. Narron	\$244.50
Carol N. Irons	\$617.00	Deanna H. Fairclough	\$241.00
Diane J. Brault	\$606.25	Ivy D. Morris	\$238.50
Mary Ann Uhen	\$472.50	Lorraine Andrews	\$234.50
Kimberly T. Woodall	\$451.00	Marilee G. Morley	\$233.50
Jami C. Cruikshank	\$422.50	Margo A. Park	\$233.50
Carolyn S. Lloyd	\$406.50	Leslie Burkes	\$230.00
Linda A. Bredeson	\$354.00	Kimberly S. Hutson	\$230.00
Sallie Kroeger	\$346.50	Margie LeMoine	\$229.25
Audrey E. Horne	\$315.50	Jana S. Lankford	\$228.50
Anita L. Stanko	\$307.00	Colleen K. Stratman	\$228.00
Carolyn M. Agee	\$293.50	Miriam Nwokejiobi	\$227.75
Connie M. Bjorklund	\$289.75	Judith Roman	\$227.50
Teresa A. Brady	\$276.00	Shelly E. McCoy	\$227.00
Kelley M. McGowan	\$274.00	Jill A. Hilgefort	\$227.00
Andrea Long	\$264.00	Elizabeth L. Magness	\$227.00
Donna K. Grossmann	\$263.00		



Wanda Edwards	4-Nov
Greta Woyciehowsky	4-Nov
Rosie Martinez	5-Nov
Wanda C. Cordero	6-Nov
Karen L. Townsend	8-Nov
Sharon L. Miller	11-Nov
Ashima Saksena	11-Nov
Carolyn Sue Lloyd	12-Nov
Patricia Nichole Jenkins	14-Nov
Sallie Kroeger	14-Nov
Sharon C Adams	17-Nov
Carol N. Irons	17-Nov
Robin Wilder Narron	17-Nov
Michelle Huntley	21-Nov
Sheila C Jones	23-Nov
Kristi Rogers Farr	25-Nov
Janice M. Fields	25-Nov
Sarah Ann Zigal	25-Nov
Diane J. Brault	26-Nov
LeDeane D. Thomas	26-Nov
Joan Stephenson Page	30-Nov



Grand Days / Red Days

Your name will go into a drawing for a **mystery gift** when you sell \$100 in one day and when you hold an Interview.

Sally A. Simkins	28th
Monica Scism Wright	14th
Cathy Calvert	10th
Donna Tenaglia	6th
Elizabeth Lyle Magness	6th
Trish Renell Alderson	4th
Sarah Ann Zigal	4th
MaryJane Esser Flynn	3rd
Irina B Gomez	2nd

Welcome New Unit Members!

New Consultant	From	Sponsored by
Megan Beasley	Princeton, TX	Petie Huffman
Brittany Ryan	Angier, NC	Petie Huffman
Kristie Dalzell	Fuquay-Varina, NC	Petie Huffman



Be Thankful in November!

November 1st – 30th

Submit to Director by Dec 7th

Text a picture of completed form to 843-441-4080

Name: _____

Contact
Your Nov.
Birthday
Customers

Sell 10
NEW Gel
Semi-Shine
Lipsticks

Facial 4
new women
in your
Neighborhood
to Town

Charcoal
Mask 5 men
or women
in
November

Have a \$200
Day & Post
on Unit FB

Post this
on your
desk and text
a picture to
director

Post a
before &
after pic on
our FB page

Call 5
Customers
for
re-orders

Hold
A MK Party
with 3 or
more

Hold a
Neighborhood
"Girls' Night
Out"

Hold a
Double
Facial

Order
\$450
Wholesale

Have 3
women try
our Vitamin C
Squares

Add a new
team
member

Sell 3 Satin
Hands Sets

Submit ALL
of your
WAS for
November

Have
3 Women
"Listen for a
Lipstick"

Have a Pink
Friday Sale or
Holiday Open
House

Bring
2 guests
to a Success
meeting

Post about
something
you are
thankful
for on FB

Mail 5
Thank you
notes to
customers

Attend
All Success
Meetings
this month

Text/email
10 customers
pics of
Thanksgiving
Hostess gift
ideas

Have a
\$100 Day &
Post on
Unit FB

Sell
\$1000+
this month

PRIZE #1

Complete 6 squares and
earn NFTYP Mirror



PRIZE #2

Complete 11 squares and
earn a NFTYP Money Bag



PRIZE #3

Complete 16 squares and
earn NFTYP Lunch Cooler



PRIZE #4

Complete 24 squares and
earn NFTYP Bracelet Bar



Listen for a *Lipstick*



Call in and listen to a recorded message by my Sr. Sales Director Petie Huffman about how you can succeed with a Mary Kay business!

563-999-1181
access code
722354
reference #2

After you have listened to the message write down the code given to you at the end and send it to me.
You will be contacted by my Sr. Sales Director Petie Huffman for a survey and to let her know what Mary Kay lipstick or lip gloss shade you would like!

A Woman can never have too many lipsticks

Santa's Coal **Clear Proof** **Charcoal Mask**



\$24

The coal YOU WANT this holiday

action charcoal mask acts like a magnet to deep-clean pores.

BENEFITS AT-A-GLANCE

Activated charcoal acts like a magnet to unclog pores.

Formula is clinically shown to instantly absorb excess oil and reduce shine.

79% of men and women agreed: "Skin looks clearer" after use.†

Extracts of rosemary and peppermint deliver a fresh scent to awaken your senses.

Revel in the gentle cooling sensation as you smooth the formula across your skin.

†Based on a 21-day independent consumer study in which 166 men and women with blemish-prone skin used the product two or three times a week

Book 5/10 Club!

Perfect 10 Club

Hold 10 Classes in a month

Pretty 5 Club

Hold 5 Classes in a month

Who will be featured here next month?

Who will be featured here next month?

Who will be featured here next month?

Who will be featured here next month?

Who will be featured here next month?

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Who will be featured here next month?

Who will be featured here next month?

Who will be featured here next month?

Who will be featured here next month?

Be featured here and in the Monday E-News!

Great booking script on next page!!!



A Great Booking Script!!

It's time to book!!! Get your list ready – neighbors, work associates, husbands' work associates, contacts through children, customers...

"Hi, this is _____! I am so excited!!! I am having one of the best and happiest days that I've had since I started doing Mary Kay!!! I am trying to hold more classes in the next 14 days than I've held in any 14 day period since I started doing Mary Kay. I'm going for a state record! For just having a class with 4 or more adult, non-Mary Kay users within the next 14 days, you can receive up to \$100 in FREE product, or you can buy everything you want for the next 3 months at a 20% discount!! I appreciate your having a class, and I want to make it easier for your schedule. Would you rather have your class before the weekend, during the weekend, or right after the weekend? Whichever is easier for you is fine with me."
(Wait for her answer.)

Use David Cooper's script – practice it for 20 minutes in front of the mirror and get on the phone. Who will take the challenge? Who will book the most? Here's your ticket to 10 in 14 days!!! Here's your way out of the slump. It only works if you do. Mary Kay has always told us" If it's to be, it's up to me!"

Pink! Black Friday

Black Friday is the busiest shopping day of the year!

Why not capture some of the holiday retail sales for yourself! This is an incredible way for you to **sell products while you are out shopping!** No crowds, no lines...your customers can shop with you from their homes in their pjs and save on the products they love!



Steps to a successful Black Friday sales event...

1. **Decide what discounts to offer.** Half of the fun of Black Friday is getting up early to get the best deals. Consider offering a higher discount the earlier they shop.
2. **Purchase or create an invitation.** Your invitation should outline the discounts you intend to offer and let them know they can place their order via email, voicemail, text message or your personal website... whatever you like! This way you do not have to sit at home to personally take all of the orders yourself!
3. **Mail it to your customers between one to two weeks before black Friday.** If you send it out too early they might forget. Make sure it arrives no more than two weeks before the big day.
4. **Follow up!** Print out your customer list and call each person the week of your sale. Wish them a Happy Thanksgiving and remind them about your exciting Black Friday sale. This would also be a great time to schedule them for a holiday facial/party or to share the opportunity over a cup of coffee! Ask them to make a Christmas shopping list so they can get the best deals on gifts and stocking stuffers during your sale.
5. **Finally, send out an email two to three days before the big day.** This will serve as one final reminder to seal the deal!

Marketing your sale is one the most important keys to your success! Have you ever noticed how many newspaper ads, TV commercials and mailers the big retailers send out? A lot! They know you can offer the best products and prices in the world and no one will buy if you have not told them about it! Start inviting, calling & emailing your way to a successful start of the holiday season!

October Weekly Accomplishment Sheets

Consultant	Facials	Classes	Weekly Sales Total
Lorraine Andrews 10/15-10/21			\$283.00
Alexandra Barker 10/08-10/14 10/15-10/21 10/22-10/28		\$18.00	\$439.75 \$503.00 \$363.00
Brenda Billington 10/15-10/21 10/22-10/28	\$246.00		\$454.00 \$413.00
Diane Brault 10/15-10/21	\$153.00		\$361.00
Debbie Brazzle 10/01-10/07 10/08-10/14 10/15-10/21 10/22-10/28	\$191.00	\$18.00 \$72.00	\$209.00 \$134.00 \$72.00 \$273.00
Evelyn Couture 10/15-10/21			\$35.00
Rosie Davitt 10/01-10/07 10/08-10/14 10/22-10/28	\$69.50		\$103.00 \$69.50 \$406.50
Pam Joseph 10/22-10/28			\$548.00

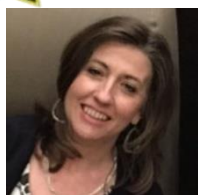
To get your name here...send Petie your Weekly Accomplishment Sheets!

Consultant	Facials	Classes	Weekly Sales Total
Cheryl Flynn 10/01-10/07 10/15-10/21			\$354.90 \$318.80
Erica Keltner 10/08-10/14 10/15-10/21		\$30.00	\$30.00 \$169.00
Carolyn Lloyd 10/01-10/07 10/15-10/21 10/22-10/28			\$125.00 \$170.00 \$62.00
Tammy Mann 10/01-10/07			\$55.00
Heather Seemuth 10/08-10/14 10/15-10/21 10/22-10/28			\$349.00 \$231.00 \$343.00
Julia Thiede 10/01-10/07 10/22-10/28			\$52.00 \$523.00
Gloria Ventura 10/15-10/21 10/22-10/28		\$319.00	\$265.00 \$319.00

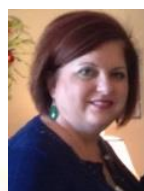
*Submit your WAS on MKIntouch, under "Business Tools";
"Weekly Accomplishments!"
Adoptees: make sure Petie has your consultant #.*



October Gold Level Xtreme Team Members!



Alex Barker, Brenda Billington, Diane Brault, Rosie Davitt, Cheryl Flynn, Candie Schey



Pam Joseph, Heather Seemuth, Julia Thiede, Gloria Ventura

Experience a luxuriously innovative, Korean beauty-inspired mask that gives skin the ultimate beauty boost.

What Is Korean Beauty?



- From editors and bloggers to industry insiders, those in the know look to Korea's forward-thinking beauty culture, known as "K-Beauty," for the latest skin care innovations.
- A breakout trend from the world of K-Beauty, sheet masks in various materials are gaining fans across the globe as an added boost to daily skin care routines.
- The **NEW TimeWise Repair® Lifting Bio-Cellulose Mask** is an intensive facial treatment that is an exciting addition to the *TimeWise Repair®* regimen.

Did You Know?



- Korean women demand the best from their skin care products. Their voracious appetite for innovative products drives extensive research and development, which helps bring some of the most innovative skin care products to the beauty world.
- Both industry insiders and consumers in the U.S. are starting to become obsessed with Korean beauty trends.
- Korean beauty products utilize unique ingredients (like snail mucin and bee venom, just to name a few!) and unique product forms (bio-cellulose mask, oil cleanser).
- Mary Kay is at the forefront of research in an effort to bring interesting and unique products to our independent sales force, helping you to be one of the first to offer high-quality K-Beauty products to your customers.

DO YOU WANT TO

BE YOU

and improved?



**TimeWise Repair®
Lifting Bio-Cellulose Mask**

NEW!

MARY KAY®

MX® / MARY KAY® ©2017 Mary Kay Inc. WN613609 11/17 PRINTED IN U.S.A.

What Is Bio-Cellulose?



- Bio-cellulose is a pure, plant-based material derived from coconut water.
- Its interlocking fibers form a highly absorbent, three-dimensional "fabric," allowing the mask to be generously infused with a complex of beneficial ingredients known for their skin-conditioning benefits.
- This flexible material also gives the *TimeWise Repair®* Lifting Bio-Cellulose Mask a unique, face-hugging fit, keeping skin in close contact with the complex during 20 to 30 minutes of pampering "me" time.

**SEE A VISIBLE LIFT
IN JUST TWO WEEKS.***

A majority of women agreed

After a single use:

- ✓ Mask increases skin moisture levels for 24 hours.**
- ✓ Skin is visibly more radiant, soft and smooth.

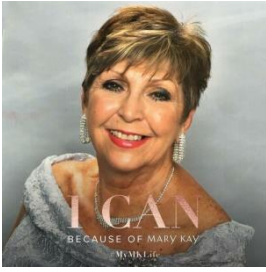
After two weeks of use:*

- ✓ Skin looks lifted and firmed.
- ✓ Skin is younger-looking.
- ✓ Skin appears more luminous.



November 2017

SUN	MON	TUE	WED	THU	FRI	SAT
		31 Lunch & Learn 11:30am - 1pm @ Petie's Power Calls 6:45 & 8:45am	1 Lipstick for Listening 8:30pm 515-739-1033, access code 643298#	2 Pick Your Favorite Pucker 7:00pm @ Petie's Power Calls	3	4
5	6	7 Cupcakes, Compacts & Cadillacs 10am—12 noon @ Petie's 6:30—8:30pm @ Brenda Billington's Power Calls 6:45 & 8:45am	8 Lipstick for Listening 8:30pm 515-739-1033, access code 643298#	9 Power Calls 6:45 & 8:45am	10 11 Beach Retreat We still have room if you are willing to sleep on an air mattress! Stars & PCP participants can begin ordering NEW Winter products! 	
12 Beach Retreat	13	14 Masquerade Party \$10 fee for guest 10am—12 noon @ Petie's 6:30—8:30pm @ Petie's Power Calls 6:45 & 8:45am	15 Lipstick for Listening 8:30pm 515-739-1033, access code 643298# Winter Products available 	16 Masquerade Party \$10 fee for guest 6:30pm @ Petie's Power Calls 6:45 & 8:45am	17	18
19	20	21 No Meeting Power Calls 6:45 & 8:45am	22 Lipstick for Listening 8:30pm 515-739-1033, access code 643298#	23 	24 Pink Friday	25
26	27	28 Pink Power 6:30pm @ Petie's Power Calls 6:45 & 8:45am	29 Lipstick for Listening 8:30pm 515-739-1033, access code 643298#	30		



Petie Huffman
Ind. Sr. Sales Director
6501 Cross Meadow Ct
Fuquay-Varina,
843-441-4080 cell
petiehuff@aol.com
www.HuffmanLegacyUnit.com



To The Woman of Excellence:

All In With 8!

Oct 1 – Dec 1, 2017

For a limited time, you can enter
DIQ with the *All In With 8!* DIQ
promotion! When you have 8
active personal team members,
you will be eligible to enter the
DIQ program!

You and Improved



Mary Kay Gel Semi-Shine Lipstick, \$18

The genius of gel technology is the latest texture in lipsticks! The gel semi-shine finish delivers soft light reflection and radiant color with luminous shine.

Comes in 12 vibrant shades.



Ltd-Edition Mary Kay Beauty That Counts Blanket, \$10 with purchase

When you purchase a Mary Kay skin care regimen, you can get this blanket for \$10. Mary Kay Inc. will donate \$5 from the sale of each blanket to The Mary Kay Foundationsm.

TimeWise Repair Volu-Firm The Go Set, \$35

Ready, set, go! This age-fighting ingredient powerhouse now comes in a travel-sized set. Take it along and travel beautifully.



TimeWise Repair Lifting Bio-Cellulose Mask, \$70, pk/4

Experience the luxuriously innovative, Korean beauty-inspired mask that gives your skin the ultimate beauty boost. Use this intensive facial treatment as a supplement to your *TimeWise Repair*[®] skin care regimen. After two weeks of use, skin looks lifted and firmed.