

MARY KAY® Hostess Rewards

Earn up to 20% free!

Total Party Sales	10% Product Value (no bookings)	15% Product Value (1 booking)	20% Product Value (2 bookings)
\$500	\$50	\$75	\$100
\$400	\$40	\$60	\$80
\$300	\$30	\$45	\$60
\$200	\$20	\$30	\$40

The Perfect Party

Choose one bonus item!

- \$200+ Sales
- 2 Bookings
- 2 Career Talks

Receive your gift at the 2nd booking!

Skinvigorator Brush



MK Brush Collection



Travel Roll Up Bag

Bonus 50% Off Items

- Invite 20 or more
- Collect 5 outside orders
 - Hold on original date
 - Watch MK video
- All guests attending register on my website
- Book next appointment

Four Secrets to a Perfect Party

1. Set a goal! Multiply the cost of the product you want to earn FREE x 5 to know your sales goal. (Ex. \$100 free = \$500 in sales)
2. Invite 20+ people. Of the 20, 4-5 will actually come. The 15-16 that can't make it are a great place to get your outside orders. Take your catalog to work.
3. Arrange for child care and encourage your guests to do the same. Relax. Take the night off of taking care of everyone else and take care of you!
4. Save refreshments until the end while I meet with guests individually.